



# Security Systems

Fastek Network Services Inc.

# Discussion Items

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- **Fastek Background**
- **Security Systems**
- **Information Technology Systems**
- **Engineering Services**
- **Q & A**

# Fastek

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- **Engineering consulting company and systems integrator based in Cedar Rapids, IA with offices in Omaha and Milwaukee**
- **Specialization in information technology and security systems**
- **Engineered solutions balancing customer requirements, policy requirements, scalability and budget constraints**



# Fastek Differentiators

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## ■ Traditional Security System Providers

- Hardware Resale Oriented
- Employees Based in Trades (Contractors for Electrical, Low Voltage, Building Components)
- Limited Knowledge of Information Technology Systems
- Limited Engineering Expertise

## ■ Fastek

- System Solution Oriented
- Employees Based in Engineering and Information Technology
- Expertise in Systems Integration and Software Engineering



# Fastek Security Systems

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## Providing physical security systems

### ■ Solutions

- CCTV
- Access Control
- Alarms and Alerts
- Systems Integration
- Secure Networks
- Custom Software Development

### ■ Solution Partners

- DVTel
- Hirsch
- Lenel
- Vicon
- RS2



# Fastek I.T. systems

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## Providing secure business and operations networks

### ■ Solutions

- Data, Voice, Video
- Wireless, Wired
- Secure Network Designs
- Disaster Recovery Solutions

### ■ Solution Partners

- Microsoft
- EMC
- VMware
- Citrix
- Cisco
- Oracle
- Dell
- Firetide



# Fastek Engineering Services

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## Providing engineering designs for products and systems integration

### ■ Software Development

- Custom Forms and Reports
- Integration with Other Systems
  - Information Technology
  - Building Systems
- Integration Within Security Systems

### ■ OEM Services

- Fastek provides engineering services under contract to industry leading product OEM's including Johnson Controls, Vicon, Trane and many others.



# Fastek Security System Customers

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- **Industrial and Enterprise**

- Aegon
- Rockwell
- PayPal
- Diamond V Mills
- Lincoln Water Systems

- **Educational Institutions**

- Creighton University
- UNL
- UNMC

- **Government**

- Daytona Beach Police Headquarters
- Zorinsky Federal Building
- Lancaster County Courthouse
- Pittsburg, Kansas Police Headquarters

- **Transportation**

- Toronto Airport
- Port of Los Angeles



# Sample Projects

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- **Systems Integration and Program Management**
  - Toronto International Airport
- **Wireless Security Systems**
  - Port of Los Angeles
  - Lincoln Water Systems
- **SCADA Systems Integration**
  - General Motors
- **Product Integration**
  - Vicon / Hirsch

